

PRESS RELEASE

New M&A Alliance: Proventis Partners

Offices in Munich, Zurich and Hamburg / 15 professionals / more than 2 bn. EUR cumulated transaction volume from more than 100 transactions

Munich, March 30, 2011 – Proventis Partners started in early 2011 as an M&A alliance of three independent M&A and Corporate Finance companies which have been professional advisors to mid-cap companies, public groups as well as to private equity companies. The alliance consists of Proventis Partners GmbH in Munich, Proventis Partners AG in Zurich and Hartmann Zillmer Corporate Finance in Hamburg.

The Munich office started as Proventis GmbH and has been founded in 2001 by Jan Pörschmann and Rainer Wieser. The Swiss office in Zurich started in 2009 from a merger of two M&A advisory companies which had been founded by Dr. Christoph Studinka and Teun de Ven. Both professionals have been successful as M&A advisors in mid-cap companies before joining Proventis Partners. The Hamburg company, co-founded by Jost Hartmann, has existed for almost ten years and has been successfully established for advisory of small and mid-cap transactions.

The five managing partners are all qualified through a combination of their own entrepreneurial experience and rich professional know-how which has been accumulated over years from numerous transactions. This is the basis for competent advisory which goes beyond managing M&A and Corporate Finance processes. The partner's philosophy is to assure that their clients will succeed on a sustainable basis and to provide qualified answers to complex strategic and operational questions in corporate development and finance.

Proventis Partners comes with a broad sectoral expertise in areas like media, telecom, IT and entertainment, health, life sciences and medtech, chemicals, retail and logistics, as well as cleantech and mechanical engineering.

Some of the publicly recognized transactions of Proventis Partners Munich are the VC-financing and subsequent sale of wetter.com to ProSiebenSat.1 Group and the acquisition of travel TV company sonnenklar.tv by FTI Group, including post merger integration. The Hamburg office is known for its transactions MBO of SportFive by Advent International and its later sale to Lagadere, the acquisition of GolfHouse by JAB Anstoetz and several mid-cap transactions by Hannover Finanz Group. The partners of the Zurich office have been involved in the sale of Oerlikon Space to RUAG Holding, the sale of Oerlikon Esec to the Dutch company BEI, as well as a number of succession solutions, and MBO transactions.

All partners have many years of international experience and are able to support and manage both national and cross-border transactions. In addition, all three offices provide services in M&A and complex corporate finance deals. This combination of skills is used in all transactions and provides clients with additional insight in options to finance growth strategies. The partners are also appreciated in discussions on succession plans or on MBO deals (Management buy-out or buy-in). Proventis Partners has expert knowledge in the selection of suitable private equity sponsors or in negotiating bank debt.

The strategy of Proventis Partners is to expand the alliance of independent offices under one strong brand. Further offices outside the borders of German speaking nations will be added. The website www.proventis.com features more information on Proventis Partners.

Images: Logo Proventis Partners and partner's photos

About Proventis Partners

Proventis Partners is an M&A / Corporate Finance alliance, which had been initiated in 2011. Proventis Partners consists of 15 professionals, who are located in Munich, Hamburg and Zurich and who have successfully advised in more than 100 transactions. All partners have many years of entrepreneurial experience which is a solid basis for integrative advisory for the client's sustainable success. Sectoral areas of focus are media, telecom, IT and entertainment, health, life sciences and medtech, chemicals, retail and logistics, as well as cleantech and mechanical engineering.

Munich office:

Proventis Partners GmbH
Prinz-Ludwig-Str. 7
D-80333 Munich
Germany
Phone.: +49 (0)89 388 881-0

Zurich office:

Proventis Partners AG
Florastrasse 11
CH-8008 Zurich
Switzerland
Phone.: +41 (0)44 536 3630

Hamburg office:

Hartmann Zillmer Corporate Finance
GmbH
Bei den Mühlen 91
D-20457 Hamburg
Germany
Phone.: +41 (0)40 360 9759-0

Press contact:

Jan Pörschmann

Proventis Partners GmbH
Prinz-Ludwig-Str. 7
80333 Munich
www.proventis.com

Jan Pörschmann
Geschäftsführung
Phone: +49 (89) 38 88 81 - 11
E-Mail: j.poerschmann@proventis.com

4009 characters – print is free of charge – a file copy is requested